# Medical Hospital Case Study



# **Program Objective**

The ultimate goal was to drive reputation/awareness for our fetal center as a top center in the nation for the treatment of fetal anomalies. In addition to driving awareness, influence perceptions by driving greater visibility of research, outcomes and thought leadership.

# **Target Audiences**

- Maternal Fetal Medicine Specialists
- OBGYNs
- Neonatologists
- Doctor, Physician, MD
- Etc.

# Results Over 90 Days

843,325

**Targeted Impressions** 

1,509

**Direct Clicks** 

.19%

**Overall CTR** (Industry Avg .07-.10%)

# **Campaign Strategy**

JSJD Media's team put together a multipronged digital marketing program leveraging cutting-edge technologies ensuring this organization would be able to reach their target audiences across the internet with compelling ads to help drive this awareness and overall engagement .

#### **Tactics Utilized**

- Programmatic Display
  - Persona Targeting
  - Behavioral Targeting
  - Association Website Retargeting
  - Client Website Retargeting



